**Ariana Grande**

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**EDUCATION**

**University of Illinois Urbana-Champaign** Expected Graduation May 2022

*Gies College of Business: Bachelor of Science in Accountancy* CPA eligible May 2022

* James Scholar

**Oakton Community College**, **Des Plaines, IL** May 2019

*Associates in Arts, concentration in Business Law* GPA:3.59

* Honors Scholar, President’s Scholar, Phi Theta Kappa Honors Society
* Relevant Coursework: Financial and Managerial Accounting, Microeconomics, Macroeconomics, Marketing, Business Calculus, Business Law

**PROFESSIONAL EXPERIENCE**

**Grande Cleaning Services – Chicago, IL** June 2017 – Present

*Owner*

* Established a sole proprietorship in cleaning services and balanced a schedule for 6 major contracts
* Obtained a 100% satisfactory rating by fulfilling the individual needs of each client

**Moretti’s Restaurant – Chicago, IL** July 2018 - Present

*Hospitality – Food Service Waitress*

* Satisfied up to 50 customers at a time by responding to requests in a timely and efficient manner
* Confirmed orders to ensure accuracy and satisfaction, which increased customer retention rate by 5%
* Accelerated customer turnover rate by assisting up to 5 coworkers at a time in kitchen restock and table resets

**Park Ridge Park District – Park Ridge, IL** January 2015 - July 2018

*Cashier and Lifeguard – First-Aid, AED, and CPR Certified*

* Managed front desk by checking in guests, logging daily cashflows, and increasing season-pass sales by 10%
* Exemplified teamwork to reduce and resolve safety threats by collectively responding to rescue scenarios

**LEADERSHIP EXPERIENCE**

# Business Modelling and Marketing – Chicago, IL January 2018 - Present

*President and Founder of a Social Media Application- “LoFi”*

* Conceptualized a social networking app tailored to local musicians in search of greater media exposure
* Designed a thorough business model with a mission statement, SWOT analysis, target market, BCG matrix, and design plan
* Conducted market research by surveying over 20 musicians from Chicago; all artists voted in favor of using the app
* *Currently analyzing different pricing strategies for the app and searching for a qualified app developer*

**Star Course – Urbana, IL** August 2019 - Present

*University of Illinois Student Concert Committee – Hospitality Management*

* Active member in hospitality management; respond to artists’ needs by providing all requested materials on the day of the show
* Effectively market Star Course events via Facebook, Instagram, and Snapchat by posting weekly announcements

**Society of Women in Business – Urbana, IL** August 2019 - Present

*New Member Standing*

* Encourage women to pursue business careers through networking with over 200 likeminded individuals
* Develop leadership skills by engaging in discussions at weekly business and service events

**Oakton Community College Garden - Des Plaines, IL** May 2018 - September 2018

*Garden Attendant Volunteer*

* Performed field research on the health benefits from gardening to enrich Oakton’s Horticultural Therapy Degree Program
* Organized garden harvests for annual Thanksgiving meal to provide support for low income families in the Chicago suburbs

**SKILLS**

**Technology:** Excel (Basic); Tableau (Basic); Microsoft Teams; Zoom